

## **FINANCE REPORT TO THE HOPE STREET YOUTH AND FAMILY SERVICES AGM 2016**

It is pleasing that, once again, the Audited 2015-16 Financial Statements for Hope Street reveal a sound financial position at the end of the year, and they reflect a solid year of performance.

2015-16 has not been a year of spectacular growth - although the organisation's income increased by a healthy 6.6% on the previous year – to reach \$2.24 million, but this compares with 9.5% growth last year. I would categorise the year more as one in which *consolidation* has been achieved through:

- Investment in diversified services (both geographically and by type of service)
- Bidding for new initiatives
- Positioning the finances for growth in the future.

At \$2.24 million in annual revenue, Hope Street is still at the small end of the Crisis and Care Accommodation sector (which has average annual revenue of \$3.2 million). However, Hope Street has a superior Balance Sheet to comparable organisations. We achieved a financial surplus of 6.1% in 2015-16, and the net assets on the Balance Sheet increased by 8.6% to \$1.73 million.

Appropriately, the overwhelming majority of Hope Street's expenditure is committed to direct service delivery. A massive 70% of all expenditure is invested in human resources, or people, delivering services to our clients. This compares with 59% across the Crisis and Care sector as a whole.

I want to acknowledge and thank the whole staff team at Hope Street for another great year, with particular thanks to members of the Finance Committee; staff members Donna Bennett and Michelle Montague, as well as my fellow Director Jo Connellan.

I commend the financial statements and auditors report for 2015-16 to you, and move they be accepted. I further move that the audit company McLean Delmo Bentley Pty Ltd be reappointed as Hope St's auditors for 2017.